

I am an ENTP !

• What is an ENTP?

Who developed the concept?

- Background: Swiss-born psychiatrist C. G. Jung suggested human behavior was not random but was in fact predictable and therefore classifiable. These were then defined as Psychological Types by two outstanding woman psychologists who became interested in classifying people's observable behavior.
- **Katherine Briggs**, independently of Jung had begun work and when Jung's work appeared in English in 1923, Briggs with her exceptionally gifted daughter **Isabel Briggs Myers** set aside her work and spent the 1930s observing and developing better ways to measure these differences spurred on by the onslaught of World War II. So was born the **Myers-Briggs Type Indicator MBTI**.
- In 1956, the Educational Testing Service in Princeton, New Jersey published the *system* developed by the two outstanding woman in the field of Psychology. William Chauncy the President of ETS prevailed the people that did not desire to publish their contribution.
- In 1979, the Association of Psychological Type was born.
- In 1982, Isabel published a manual on her research and the first formal document on the development and was then asked to speak before the American Psychological Association which was the major breakthrough in the process of their gaining recognition in the field of psychology.
- The Temperament Theory was developed by David Keirsey and Marilyn Bates the who were the behaviorist and clinical psychologists and while undertaking a different approach introduced varieties into the more limited DKMB approach the theory grew and the system developed into sixteen Personality types describing how people work, love and work as provided in a recently published book by Otto Kroeger and Janet Thuesen from whom the following paraphrased statements are made.
- Being a rarity, a ENTP, I can say they do to a very large degree an instant thought process an ENTP at times can actually feel "sparks" in the brain when one is totally engaged and the "vision"

one sees and feels thoughts

A note from a dear friend which he wrote in my retirement card in 2000 after I worked in defense of our Nation and people around the world for thirty years by a senior system's analysis who did critical path network analysis states my life long "problem" of instant vision and trying to communicate with non-thought communication verbally:

Tom,

*What can I say ... I learned a lot from you about Project Management of the years. I can remember those special days when Scott and I would be trapped in a little conference room with you. You would stand at the white board **madly writing down** the different aspects to the acquisition management model. Some of these sessions lasted an hour or more!. Sometimes I felt like I was in college. Those moments I will always cherish as fond memories.*

To me, I was talking and writing in slow motion as the entire 1.5 hours was "visualized in my brain" by me in a few seconds and it took that long to write out and tell them the knowledge at what they considered madly writing down my teachings.

To me as the time passes, your words are like ultra-slow motion and I have to wait for what feels like a very long time has passed for your next word.

An analog is when you open your eyes your marvelous brain instantly does trillions of calculations and cognitive thinking and you don't think of a single one as you do what is impossible for any supercomputer even today. You see and comprehend instantly the colors, the features and the consequences of what you see instantly.

That is the spontaneous thought process of an ENTP combined with intuitive perception which is why some people confuse an ENTP with abnormal psychic powers as all unbounded thought process is spontaneous.

Thomas J. Caggiano – An ENTP- Extrovert, iNtuitive, objecTive-making, Perceiver

- **How many people are ENTPs?**
- **What are an ENTP's characteristics?**

An extremely small percentage of people are ENTPs and among those people that have engineering careers the number of ENTPs is almost non-existent. Extraverted (E) -Perceivers, objective decision-making facility (T) intuitive persons are highly inventive whose enthusiasms lead them into a variety of activities. Their inventiveness is attributable to their rich Intuition (N) which gives them a world of endless possibilities when combined with T and outwardly E converts everything to ideas.

In a special course for developing leaders where the attendees must be nominated by senior management based upon their performance and their projected career development, I was nominated by a Two Star Major General to attend an advanced leadership training symposium. I had the opportunity to attend at a young age as I was already the project engineer for a project with 1,200 construction workers, was appointed an International Technical Advisor to the Corps of Engineers and had over 250 college credits in undergraduate, graduate and advanced learning in Classified science and mathematics in Department of Defense colleges. I graduated in Chemical Engineering from the City College of New York wherein out of a student body of 50,000 students, there were only 14 Chemical Engineers in my graduation class. Therein, we also learned civil engineering, mechanical engineering, electrical engineering, physics, calculus and differential equations, statistical analysis, matrix and tensor mathematics and the advanced laws of thermodynamics.

The teacher who gave the MBTI test in the Leadership Training Symposium to determine one's MBTI type asked me to raise my hand after the test results were determined and came over to shake my hand as she said in the 30,000 students over her many years in teachings, she had never met an ENTP especially in engineering which was even rarer. When Mensa International requested I become a member in their restricted group as members must score within the top 2% or 98th percentile IQ tests as I did, my immediate response to Mensa was: I refuse to join any such culture of snobs and egomaniacs. One must be with people to understand ourselves and grow in spirit not in some isolated group as the wonderment and learning from diversity could not be experienced from all other children of God as we are all brothers and sisters as **we are all children of God.**

My nephew, Thomas Caggiano, is **much smarter than me** and he attends Emory Medical Iniversity which accepts only the top 2% of Medical students can even apply as was told by a Doctor recently, he was the best Medical Student Student he has ever seen. Tom was in the top 10 people on his Medical Boards in the entire county.

Helping others is one's duty, as JFK stated: It's not what can your country do for you but what can you do for your country.

God said: The best virtue is charity. Always give of yourself without expected earthly reward.

Always help others. Whenever possible, mentor others as your reward is great joy.

Like Extraverted-Perceivers (E-P) they are more excited about pursuing a new idea which can be a cause of frustration and anxiety for those around them. To the ENTP, the world is a chess board whose pieces must be moved in such a way by the ENTP that all the players will get the most out of life, Constantly bombarding themselves and others with ideas, ENTPs burst with excitement and leads to tackling one exciting challenge after another. The ENTP is a “big picture” person who finds it challenging to see how many ways there are for fitting the various pieces of the whole together. Their ability to see the big picture enable them to generates many creative alternatives for just about any system whether that “system” is a family or major corporation.

ENTP thought process is spontaneous.

ENTPs know that any system, no matter how successful can always be better and more effective. Such perceptions can be at times ***make them seem to be psychic about future developments.*** During my thirty year career, my job required me to be futuristic thinker and innovator. ENTPs qualities make them well suited for a variety of entrepreneurial adventure.

Most Intuitive-Thinkers learn by discussion and challenging and this is especially true for ENTPs. They get pleasure and intellectual stimulation from *arguing both sides of a subject* or from doing something unusual or unexpected just to get a reaction.

In relationships with an ENTP one can expect to be challenged usually by whatever is cutting edge that is new and different. Just coping with an ENTP can be stimulating.

The ENTPs model is “stretch yourself”. This focus on challenge, pursuit of ideas and independent thinking characterize all aspects of the ENTP’s living existence. When intellectual sparring and

doing your own thing take precedence of cleaning the office can feel like chaos.

ENTP's thrive on the intellectual stimulation. ENTP give free rein to the imagination allowing ENTPs' creativity. ENTPs spend hours if not days designing inventions.

The approach to learning is group exchange of ideas, arguments, challenges and projects.

Teaching is exciting and rewarding to an ENTP.

Some ending words: **Ben Franklin - The shorter you are mortal the longer you are immortal.**

A political and religious conflict can not be solved by excessive military force. Only the people can resolve their conflicts by talking with one another who are brothers and sisters as we are all children of God.

As politicians to get your votes use the word Muslim in the same breathe with Muslim extremist, I think reviewing the lives of other people who fought the Government for Civil freedoms and for their religious beliefs would prove educational and as a teaching from an ENTP below are some facts one should remember in history of this county;

Some Sunni Muslims who have contributed to our Society and the world

The true heros are the voluntary soldiers, the young men and woman that go to foreign lands leaving their loved ones, their children or unborne children to support others in freedom knowing they may killed, tortured, maimed for life and not ever see their unborne child borne and have their family have great dispair at their great loss and the contributiions they could make to the naturing of their spouses, children and others. Those are the true children of God that will be rewarded with eternal life with others in heaven for eternity.

The Golden rule is do unto others that which you would have them do for you or as stated in our Declaration of Independence - *with a firm reliance on the protection of Divine Providence, we mutually pledge to each other our lives, our fortunes and our scared honor..*

You are not to Judge others but forgive them and help them as best you can.

For they are children of God and your brothers and sisters.

As [Malcolm X](#) became known as the African American Black Muslim Minister **El-Hajj Malik**

El-Shabazz said on February 21, 1965 before he was killed at the Aududon Ballroom:

A salaam aleikun (Peace be with you) and the audience replied: **We aleikum salaam** (And unto you peace). Brothers and Sisters ... as a scuffle unfolded and his last words were: **Now, brothers, break it up. Be cool, be calm.**

And this man, of Sunni Muslim faith, was killed by his prior members of the Black Panther Party for Self Defense. He was also founder of the Muslim Mosque, Inc. and the Organization of Afro-American Unity.

Another person who was honored by our Nation and the World eventually after he had converted to Muslim was Cassius Clay. He converted to Sunni Muslim and was renamed on March 6, 1964 **Cassius X** at the United Nations by Malcolm X then changed to his name himself called [Muhammad Ali](#) a person who refused to kill others in Viet Nam because of his Muslim faith and Muhammad Ali was eventually recognized for his great works as Muhammad Ali received the Presidential Medal of Freedom at a White House ceremony on November 9, 2005, and the prestigious "Otto Hahn peace medal in Gold" of the United Nations Association of Germany (DGVN) in Berlin for his work with the US civil rights movement and the United Nations (December 17, 2005).

We are all children of God and must help all others, especially those in poverty and that through no fault of their own need assistance. We must help all seek Peace on this small planet earth before our transitioning to be with our creator the Almighty and All merciful God that exists in all religions of this world.

Mark Chapter 12:31 *Thou shalt love thy neighbor as thyself. There is no other commandment greater than these.*

Matthew Chapter 7 *Do not judge that you may not be judged.*

Read the words of Jesus and follow them: Luke Chapter 6:27 -

- *Love your enemies, do good to those that hate you.*
- *Bless those who curse you, pray for those who calumniate you.*

Definition: calumniate: to make false and malicious statements about

- *And to him who strikes thee on the one cheek, offer the other also; and from him who takes away thy cloak, do not withhold thy tunic either.*
- *Give to everyone who asked of thee, and from him who takes away thy goods, ask no return.*
- *And even as you wish men to do to you, so also do you to them.*
- *And if you love those who love you, so also do to them.*
 - *And if you love those who love you, what merit have you? For even sinners love those who love them.*

- *And if you do good to those who do good to you what merit have you? For even sinners do that.*

- *And if you lend to those from whom you hope to receive in return, what merit have you? For even sinners lend to sinners that they may get back as much in return.*

- *But love your enemies, and do good, and lend, not hoping for any return, and your reward shall be great, and you shall be children of the Most High, for he is kind towards the ungrateful and evil. Be merciful, therefore, even as your Father is merciful.*

- [More information on my Background, work experiences and morales values](#)
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